



## Business innovation requires more than programming.

**TechDiscovery** offers services and support beyond software development. We are business partners, strategy advisors and IT consultants.

Through the following services, we help companies analyze business and technology needs, assess technology assets, build innovation-rich roadmaps for achieving business goals and deliver highly successful applications to market.

We're  
TechDiscovery...  
Capturing ideas.  
Delivering solutions

The right  
combination of  
people, process and  
tools delivers the  
highest quality  
software

<p>Technology Consulting</p>	<p>Working with senior business and technology executives to build business strategies that leverage technology to increase customer acquisition, improve customer retention and achieve higher ROI.</p> <ul style="list-style-type: none"> <li>• IT Portfolio Management</li> <li>• Technology Roadmap and Product Planning</li> <li>• Enterprise IT Workforce Optimization</li> <li>• Application Assessments, Audits, Health Checks and Due Diligence</li> <li>• RFX Development and Review</li> <li>• IT Governance</li> </ul>
<p>Application Development</p>	<p>Building and delivering world-class software products and services.</p> <ul style="list-style-type: none"> <li>• Application Evaluation, Assessment and Documentation</li> <li>• Custom Application Development</li> <li>• Legacy Application Modernization</li> <li>• Custom Database Design, Development, Support and Management</li> <li>• Mobile Custom Design, Development, Support and Management</li> <li>• Application Conversion and SOA Enablement</li> <li>• Application Integration</li> <li>• Portals and Content Management</li> </ul>
<p>Application Management</p>	<p>Offering a range of application integration, management and support solutions.</p> <ul style="list-style-type: none"> <li>• Total Application Management</li> <li>• Application Co-Management</li> <li>• Application Sunsetting</li> <li>• Quality Assurance and Application Testing</li> <li>• Application Development and Enhancement of Existing Applications</li> </ul>

**Custom application development for company specific business needs**

**New product development**

**Re-platforming of existing application technology**

**Re-Engineering of core business systems**

**Legacy system customization and integration**

Our clients range from start-ups to industry leaders, our assignments from basic technology assessments to major software development projects.

Regardless of size, our clients share some key common traits – the need for commercial-grade software development, a belief in strong processes and tools, and a desire to tap TechDiscovery’s technology expertise.

Client	Services Provided	Comments
	<p>Custom Application Development</p> <p>Application Conversion and SOA Enablement</p> <p>Custom Database Design and Development</p>	<p>An international theme park company wanted to give its visitors the ability to share and buy pictures.</p> <p>TechDiscovery developed a cutting-edge Website whose revenue doubled in the first year, supporting \$3 million a month in revenue and over 1,000 orders a day</p>
	<p>Custom Application Development</p> <p>Application Integration</p> <p>Custom Database Design and Development</p>	<p>Micron, one of UPS’ largest clients, required a solution to automate its billing allocation of inbound UPS invoices.</p> <p>TechDiscovery designed, developed and implemented a Web based Billing Allocation Tool to automate, integrate and manage UPS’ billing, invoicing and package consolidation, allowing a 150% increase in transactions between UPS and Micron.</p>
	<p>Technology Roadmap and Product Planning</p> <p>Application Evaluation, Assessment and Documentation</p> <p>Legacy Application Modernization</p> <p>Application Conversion and SOA Enablement</p> <p>Total Application Management</p>	<p>DishNetwork Workforce management is a mission critical system, home grown, highly customized and integrated with 17 other enterprise systems.</p> <p>During a 4-year engagement, TechDiscovery helped DishNetwork with:</p> <ul style="list-style-type: none"> <li>• Increased stability (99.99% up time)</li> <li>• Increased throughput</li> <li>• Better responsiveness</li> <li>• Extensibility via SOA and Web services</li> <li>• Implemented redundancy and fail over capability</li> <li>• Increased usability</li> <li>• Reduce cost</li> <li>• Offshore support and maintenance</li> </ul>
	<p>Enterprise IT Workforce Optimization</p> <p>Mobile Custom Design and Development</p> <p>Application Integration</p>	<p>T-Mobile IT management recognized that it needed to build global workforce management competencies, improve workforce sourcing decisions and improve outsourcing maturity.</p> <p>TechDiscovery helped T-Mobile IT identify \$40 million in savings opportunities, and TechDiscovery workforce strategy consultants facilitated over \$10 million in workforce savings within the first 5 months</p>